# CAMBRIDGE UNIVERSITY RUGBY UNION FOOTBALL GLUB



SPONSORSHIP OPPORTUNITIES 2024-25



#### **HOW WILL YOU BENEFIT?**

#### Join us on our journey to create the best student rugby experience in the world.

#### **Brand Exposure**

 We have an audience of over 25,000 across social media and spectators at matches as well as an extensive alumni database.

#### **Business to Business Exposure**

 We host a range of events at CURUFC for our business network of roughly 60 corporates.

#### **Corporate Entertainment**

 The opportunity to sponsor a home match and bring up to 30 guests to Grange Road for corporate hospitality.

#### **Access to Talent: CURUFC Careers**

 Direct access to employment and internship offers to 140 CURUFC players on an annual basis.

#### **Women's Rugby**

 Over the last 5 years, women's rugby at Cambridge has flourished, and we have seen participation double in this time.

#### **International Tickets**

 We have an allocation of international tickets for matches in the Six Nations and Autumn Internationals.

#### **About the Club**

Founded in 1871, CURUFC is one of the most renowned amateur sporting clubs in the world. We have produced more than 320 men's and women's internationals and more British and Irish Lions than any other club.

We currently have three Men's and three Women's teams. Both first teams will play their annual Varsity Match against Oxford University in the Lent term.

CURUFC is independently managed and therefore it actively seeks partnerships with corporate businesses to ensure the provision of rugby for all students.

#### **About the University of Cambridge**

With an over 800-year history of people, ideas and achievements, Cambridge University is undoubtedly one of the world's pre-eminent academic centres. Just recently, Cambridge was ranked as the 2nd best university in the world.

Cambridge University comprises 31 Colleges and over 150 departments, faculties, schools and related institutions.



More than 140 players



Over 3,100 followers



More than 21,000 accounts reached (last 90 days)



More than 2,600 followers



# PRINCIPLE PARTNER











## PRINCIPLE PARTNER

| includes:            | Benefits  |
|----------------------|---|
| Naming Rights        | Naming rights as Principle Sponsor of CURUFC.   |
| Kit Branding         | Front of shirt branding for Men and Women's Blues for full season and all major events (excluding The Varsity Matches). |
| Matchday Sponsorship | Matchday sponsorship for one match during the season (includes hospitality package).                                    |
| Ground Branding      | Two perimeter boards around the pitch. Other branding opportunities around the grounds and buildings TBC.               |
| CURUFC Careers       | Free access to CURUFC Careers service (valued at £2000pa).  |
| Steele-Bodger Match  | Free table of 10 at the Steele-Bodger Match luncheon (inclusive of match tickets).                                      |
| The Varsity Matches  | Discounted tickets to The Varsity Matches;  |
| Social Media         | Social media, website and programme exposure throughout the season.   |

Price on Application. There is only one of this package available for the 2024/25 season.



# GOLD PARTNER











## **GOLD PARTNER**

| Includes:            | Benefits   |
|----------------------|--|
| Kit Branding         | Branding on Men and Women's Blues kit. Your choice of either top of back of the shirt or front of shorts for full season and all major events (excluding The Varsity Matches). |
| Matchday Sponsorship | Matchday sponsorship for one match during the season (includes hospitality package).   |
| Brand Exposure       | One perimeter board around the pitch. Other branding opportunities around the grounds and buildings TBC.   |
| CURUFC Careers       | Free access to CURUFC Careers service (valued at £2000pa).   |
| Steele-Bodger Match  | Discounted table of 10 at the Steele-Bodger Match luncheon (inclusive of match tickets).   |
| The Varsity Matches  | Discounted tickets to The Varsity Matches.   |
| Social Media         | Social media, website and programme exposure throughout the season.  |

£10,000 +VAT. There are two of this package available for the 2024/25 season.



## SILVER PARTNER











## SILVER PARTNER

| includes:            | Benefits   |
|----------------------|--|
| Kit Branding         | Branding on Men and Women's Blues kit. Your choice of either lower back of the shirt or rear of shorts for full season and all major events (excluding The Varsity Matches). |
| Matchday Sponsorship | Matchday sponsorship for one match during the season (includes hospitality package).   |
| Brand Exposure       | One perimeter board around the pitch. Other branding opportunities around the grounds and buildings TBC.   |
| Steele-Bodger Match  | Discounted table of 10 at the Steele-Bodger Match luncheon (inclusive of match tickets).   |
| Social Media         | Social media, website and programme exposure throughout the season.  |

£8,000 +VAT. There are two of this package available for the 2024/25 season.



# **BRONZE PARTNER**











## **BRONZE PARTNER**

| Includes:            | Benefits  |
|----------------------|---|
| Kit Branding         | Branding on the shoulder of Men and Women's Blues kit for full season and all major events (excluding The Varsity Matches). |
| Matchday Sponsorship | Matchday sponsorship for one match during the season (includes hospitality package).  |
| Brand Exposure       | One perimeter board around the pitch. Other branding opportunities around the grounds and buildings TBC.                    |
| Social Media         | Social media, website and programme exposure throughout the season.   |

£6,000 +VAT. There are two of this package available for the 2024/25 season.



# STEELE-BODGER TEAM SPONSOR











#### STEELE-BODGER TEAM SPONSOR

| Includes:      | Benefits   |
|----------------|--|
| Kit Branding   | Branding on the front of the shirts for the Steele-Bodger XV for the annual Steele-Bodger Match. |
| Hospitality    | Free table of 10 at the Steele-Bodger Match luncheon.  |
| Brand Exposure | One perimeter board around the pitch for the season.   |
| Social Media   | Social media, website and programme exposure in the build-up, during and post-event.             |



With over 3500 spectators, the Steele-Bodger Match offers fantastic exposure to the local community and high-profile corporates.

£7,000 +VAT. There is only one of this package available for the 2024 Steele-Bodger Match. Other than this package there are other possibilities for sponsorship and partnership at this event. If you are interested in any of the packages listed or would like more information, please contact Matt Cole-Wilkin on <a href="matt.cole-wilkin@curufc.com">matt.cole-wilkin@curufc.com</a>



# 88S TEAM & IWD SPONSOR











#### 88S TEAM & IWD SPONSOR

| Includes:      | Benefits   |
|----------------|--|
| Kit Branding   | Branding on the front of the shirts for the 88s XV for the annual 88s Match.         |
| Hospitality    | Event hospitality for the match and attendance at the pre-match event (TBA).         |
| Brand Exposure | One perimeter board around the pitch for the season.                                 |
| Social Media   | Social media, website and programme exposure in the build-up, during and post-event. |



With over 1000 spectators, the 88s Match and IWD event offers fantastic exposure to the local community and high-profile corporates.

£4,500 +VAT. There is only one of this package available for the 2024/25 88s Match. Other than this package there are other possibilities for sponsorship and partnership at this event. If you are interested in any of the packages listed or would like more information, please contact Matt Cole-Wilkin on matt.cole-wilkin@curufc.com



# 2ND AND 3RD TEAMS VARSITY MATCH SPONSOR











#### 2ND AND 3RD TEAMS VARSITY MATCH SPONSOR

| includes:       | Benefits  |
|-----------------|---|
| Kit Branding    | Branding on the front of the shirts for the Men and Women's 2nd and 3rd XVs.  |
| Varsity Weekend | Principle Sponsor for our 2s and 3s Varsity Weekend double-header at Grange Road as well as kitting out the other two teams to travel to Oxford for the equivalent fixture. |
| Hospitality     | Event hospitality for the match and attendance at the pre-match event (TBA).  |
| Brand Exposure  | One perimeter board around the pitch for the season.  |
| Social Media    | Social media, website and programme exposure in the build-up, during and post-event.  |

The Grange Road fixture is a double-header (men's or women's 2nd and 3rd XVs on an alternating basis) and offer fantastic exposure to the local community and high-profile corporates,

£3,500 +VAT. There is only one of this package available for the 2024/25 2nd and 3rd team Varsity Matches.



# **COMBER STAND SPONSOR**











## **COMBER STAND SPONSOR**

| includes:            | Benefits   |
|----------------------|--|
| Naming Rights        | Naming rights for the Comber Stand for 5 years.                                      |
| Ground Branding      | Signage on the Comber Stand with your branding.                                      |
| Matchday Sponsorship | Matchday sponsorship for one match during the season (includes hospitality package). |
| Brand Exposure       | One perimeter board around the pitch.  |
| Social Media         | Social media, website and programme exposure throughout the season.                  |

£70,000 +VAT. There is only one of this package available for the 2024/25 season.



## **GYM SPONSOR**

| includes:            | Benefits   |
|----------------------|--|
| Naming Rights        | Naming rights for the pitch side gym building for 5 years.                           |
| Ground Branding      | Your branding on the interior and exterior of the gym building.                      |
| Matchday Sponsorship | Matchday sponsorship for one match during the season (includes hospitality package). |
| Brand Exposure       | One perimeter board around the pitch.  |
| Social Media         | Social media, website and programme exposure throughout the season.                  |

£30,000 +VAT. There is only one of this package available for the 2024/25 season.



# **TOUR SPONSOR**













We aim to provide multiple tours for our teams throughout the season. In recent years, tour locations have included South Africa, Ireland, Italy, Japan and Portugal. We are able to offer branding, International exposure and more for kitting out our teams to play abroad.

If you are interested in discussing tour sponsorship, please contact Matt Cole-Wilkin on <a href="matt.cole-wilkin@curufc.com">matt.cole-wilkin@curufc.com</a>

**POA.** There are a number of this package available for the 2024/25 season.



# **MATCHDAY SPONSOR**











## **MATCHDAY SPONSOR**

| includes:               | Benefits  |
|-------------------------|---|
| Named Sponsor           | Named sponsor for a chosen matchday during the season.                          |
| Hospitality             | Hospitality in the Steele-Bodger Room with food and beverage options available. |
| Programme Advertisement | Recognition in the matchday programme.  |
| Social Media            | Player of the Match sponsorship with social media coverage.                     |

From £1,500 +VAT. There are a number of this package available for the 2024/25 season.



## OTHER SPONSORSHIP OFFERS









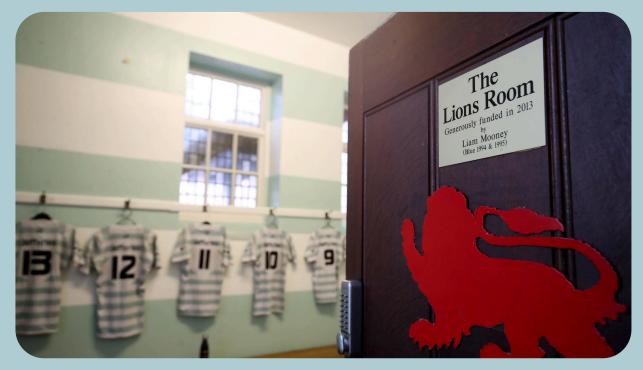


#### OTHER SPONSORSHIP OFFERS

| Offer:                         | Details and Price   |
|--------------------------------|---|
| Perimeter Board                | One perimeter board space for the duration of the season. £750 per year + initial setup cost.           |
| Programme Advert               | Presence in the home matchday programme throughout the year (excludes The Varsity Matches).  From £350. |
| Steele-Bodger Programme Advert | Presence in the matchday programme for the Steele-Bodger match. From £350.                              |

Other than those listed in this brochure, there are a range of other possibilities for sponsorship and partnership. If you are interested in any of the packages listed or would like more information, please contact Matt Cole-Wilkin on <a href="matt.cole-wilkin@curufc.com">matt.cole-wilkin@curufc.com</a>





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